

Energy Education – What Works?

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C.E.M. Board

Or

What doesn't work

(for discussion later)

\$\$\$, Public focus on energy,
Stimulus funding ... brings
them out of the woodwork

(from the following web site)

Why Energy Audits?

There has never been a better time to get into the energy auditing and consulting business.

- 1) Energy Audits thrive in a down economy
- 2) Billions in stimulus dollars for energy savings

Beware the Snake Oil!

Commercial Energy Auditor Training Packages

We have put together our three most popular Commercial Energy Auditor Packages to make getting started in your new career a snap. Click on each program to learn more about the materials included.

Starter Package

7 Part Training, Certification, and 9 Essential Audit Resources to get you trained and operating as an energy auditor.

- 1) 7-Part Training Manuals
- 2) NEASI Certification
- 3) Step-by-Step Audit Guide
- 4) Audit Report Template
- 5) 4 Excel Business Worksheets
- 6) Primary Audit Worksheet
- 7) 2 Energy Audit Contracts
- 8) Pricing Protection
- 9) Newsletter
- 10) Free Book: "120 Ways To Go Green"

\$247

[Learn More](#)

Regularly \$397,
Back to School Sale
Now \$247

[Buy Now](#)

Professional Package

7 Part Training, Certification, and 12 Essential Audit Resources to get you trained and successful as an energy auditor.

- 1) 7-Part Training Manuals
- 2) NEASI Certification
- 3) Step-by-Step Audit Guide
- 4) Audit Report Template
- 5) 5 Excel Business Worksheets
- 6) Primary Audit Worksheet
- 7) 2 Energy Audit Contracts
- 8) Conversion Factors
- 9) Lightening Quick Reference
- 10) Pricing Protection
- 11) Newsletter
- 12) Free Book: "120 Ways To Go Green"

\$347

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Back to School Sale
Now \$347

[Buy Now](#)

Turn-Key Package

Everything you need to start your new career as an energy auditor: **7 Part Training, Certification, 12 Essential Audit Resources, Marketing and Support.**

- 1) 7-Part Training Manuals
- 2) NEASI Certification
- 3) Step-by-Step Audit Guide
- 4) Audit Report Template
- 5) 5 Excel Business Worksheets
- 6) Primary Audit Worksheet
- 7) 2 Energy Audit Contracts
- 8) Conversion Factors
- 9) Lightening Quick Reference
- 10) Marketing Training
- 11) Marketing Materials
- 12) 30 Day Live Support
- 13) Listing on Denby Energy
- 14) Elite Pricing Protection
- 15) Newsletter
- 16) Free Book: "120 Ways To Go Green"

\$447

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Back to School Sale
Now \$447

[Buy Now](#)

Home Energy Auditor Training Packages

We have put together our three most popular Home Energy Auditor Packages to make getting started in your new career a snap. Click on each program to learn more about the materials included.

Starter Package

8 Part Training, Certification, and 5 Essential Audit Resources to get you trained and operating as an energy auditor.

- 1) 8-Part Training Manuals
- 2) NEASI Certification
- 3) 5 Essential Audit Resources
- 4) Pricing Protection
- 5) Newsletter
- 6) Free Book: "120 Ways To Go Green"

\$247

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Regularly \$397,
Holiday Sale
Now \$247

[Buy Now](#)

Professional Package

Virtual On-Line Training, Certification, and 8 Essential Audit Resources to get you trained and operating as an energy auditor.

- 1) Virtual Academy Training
- 2) 8-Part Training Manuals
- 3) NEASI Certification
- 4) 8 Essential Audit Resources
- 5) Pricing Protection
- 6) Newsletter
- 7) Free Book: "120 Ways To Go Green"

\$347

[Learn More](#)

Regularly \$579,
Holiday Sale
Now \$347

[Buy Now](#)

Turn-Key Package

Everything you need to start your new career as an energy auditor: **Virtual On-Line Training, Certification, 10 Essential Audit Resources, Marketing and Support.**

- 1) Virtual Academy Training
- 2) 8-Part Training Manuals
- 3) NEASI Certification
- 4) 10 Essential Audit Resources
- 5) Marketing Training
- 6) Marketing Materials
- 7) PowerPoint Sales Presentation
- 8) 30 Day Support
- 9) Website Listing on Denby Energy
- 10) Elite Pricing Protection
- 11) Newsletter
- 12) Free Book: "120 Ways To Go Green"

\$547

[Learn More](#)

Regularly \$779,
Holiday Sale
Now \$547

[Buy Now](#)

"Call now ..."

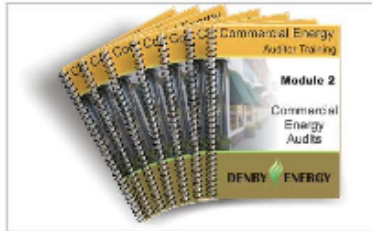
- **Do I need Experience?**
 - No. We teach you everything you need to know. **All you need** is basic math skills and we teach you the rest.
- **How Long Does the Training Take?**
 - All the materials are packaged together in one large download that you get at the time of purchase. ... Most candidates complete the program **within 2 weeks**.

Beware the Snake Oil!

IN CONCLUSION:

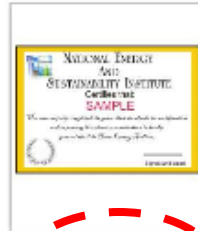
The Turn-Key Package gives you everything you need to start making money saving energy

Training Manuals



Downloadable Training Manuals

Certification



Select NEASI Certification

Business Kit



The Business Kit with all the Resources and Marketing Materials You Need to Get Started

Successful New Career



Turn-Key Success

Get started today with our exclusive Turn-Key Package
Regularly \$679, **Holiday Special of \$447**

Who?

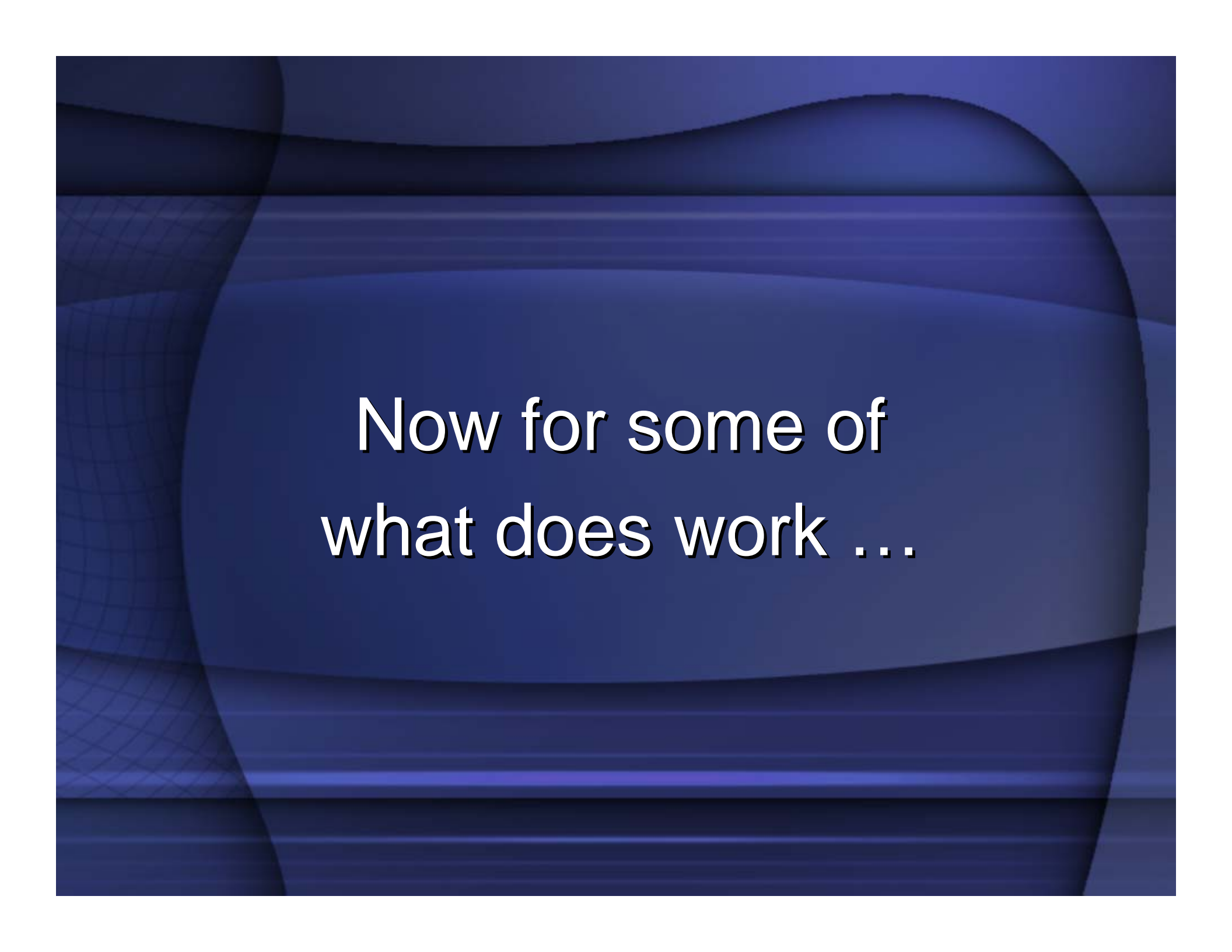
No Experience? No problem. Our programs teach you everything you need to know to get started making money saving energy.



All Our Materials are provided as Digital Downloads.

In less than 1 week you could have a brand-new career.

in only 1 week!



Now for some of
what does work ...

NYIT

Master of Science in
Energy Management

**New York Institute of
Technology**

M. S. in Energy Management

- **School of Engineering and Computing Sciences**
- Unique MS degree program, where students learn how to evaluate the energy sources of the future, help protect the environment, and optimize the performance of buildings.
- Up-to-date knowledge which is required for success in the energy field.
- Interdisciplinary program integrates the technical and managerial skills necessary to analyze and improve energy efficiency in commercial, residential and industrial buildings.

M. S. in Energy Management

- Graduates of the program, as energy, facilities, and environmental managers, are employed by power producers, equipment manufacturers, energy service companies, and owners of buildings such as hospitals, universities, shopping centers, retail chains, and office complexes.

Curriculum Requirements

- 36 credit hours
- **REQUIRED CORE COURSES:**
 - Energy Management
 - Energy Technology in Perspective
 - Energy Policy, Economics and Technology
 - Thesis, Practicum or Other Research
 - Introduction to Environmental Technology
 - Organizational Development and Behavioral Factors

Curriculum Requirements

- Electives:
 - FACILITIES MANAGEMENT ELECTIVES
 - Energy Equipment Assessment
 - Facilities Operation and Maintenance
 - Facilities Management Seminar
 - Power Plant Systems
 - Computer Applications for Energy Management
 - Automated Building Energy Control Systems
 - Pollution Prevention and Waste Minimization
 - Environmental Audits and Monitoring

Curriculum Requirements

- Electives:
 - ENVIRONMENTAL TECHNOLOGY ELECTIVES
 - Alternative Energy Systems
 - Introduction to Waste Management
 - Fundamentals of Air Pollution
 - Environmental Instrumentation Lab
 - Environmental Issues in the New York Area
 - Geographical Information Systems
 - Environmental Modeling Techniques
 - Environmental Risk Assessment

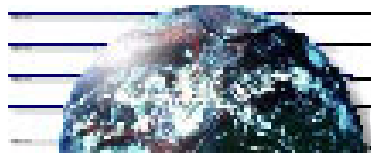
Curriculum Requirements

- Electives:
 - MANAGEMENT ELECTIVES
 - Legal Environment of Business
 - Environmental Economics
 - Energy and Environmental Law
 - Competitive Energy Markets
 - Multinational Business Management
 - Operations Management
 - Marketing Management
 - Management of New Products

M.S. Environmental Technology

- 36-credit degree program
- Prepares students:
 - to evaluate environmental impacts, comply with environmental regulations, and implement sustainable technologies.
 - for successful careers in industry, consulting, and government service.
- Graduates of the program are equipped to respond to air quality, water quality, groundwater, and waste management issues.

- Combined degree in Architecture and Energy Management
- Solar Decathlon competition
- More info:
<http://www.nyit.edu/green>
- **Master of Science in Energy Management**
Dr. Robert Amundsen
 - (516) 686-7578
 - ramundse@nyit.edu

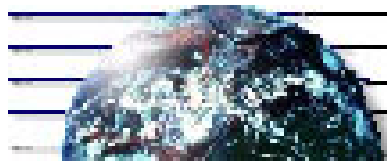


Who Is AEE?



The mission of the Association of Energy Engineers is to promote the scientific and educational interests of those engaged in the energy industry and to foster action for sustainable development.

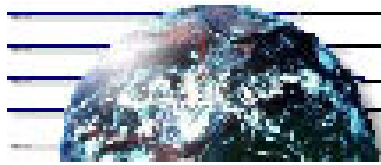
www.aeecenter.org



Who Is AEE?



- Nonprofit organization
- 11,000 members in 77 countries
- Full array of information outreach programs
 - technical seminars
 - Conferences
 - books
 - job listings
 - certification programs
- Network of 60 local chapters
- Veritable "Who's Who" from the commercial, industrial, institutional, governmental, energy services, and utility sectors.



Individual Membership



AEE members have access to a variety of programs which includes:

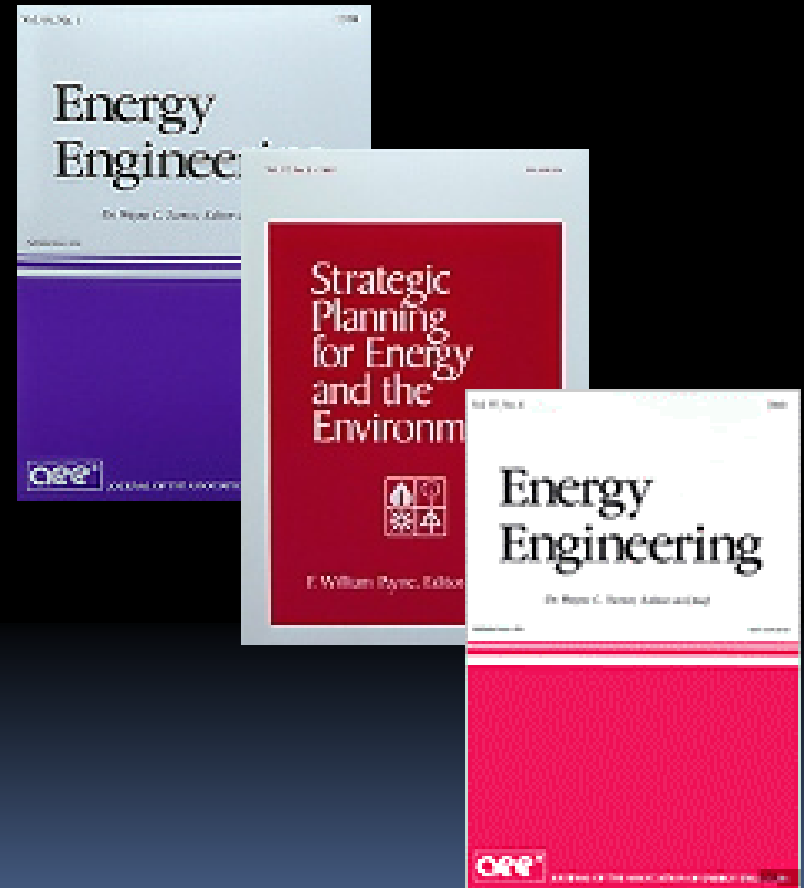
- discounts on training programs
- free subscriptions to leading-edge technical publications

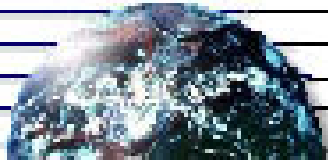
Energy Engineering Journal

Strategic Planning for Energy and the Environment

AEE Energy Insight (online access)

- discounts on professional services
- discounts on AEE books
- valuable industry networking opportunities
- opportunity to participate in the AEE Foundation Scholarship program and AEE Awards program

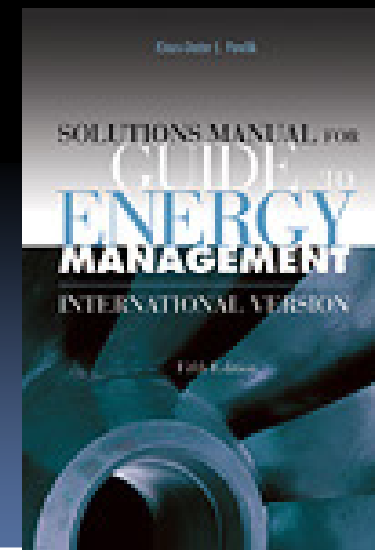
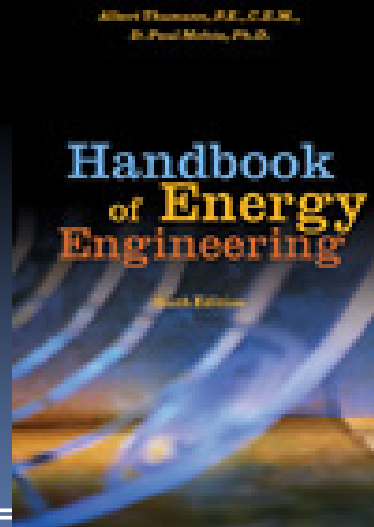
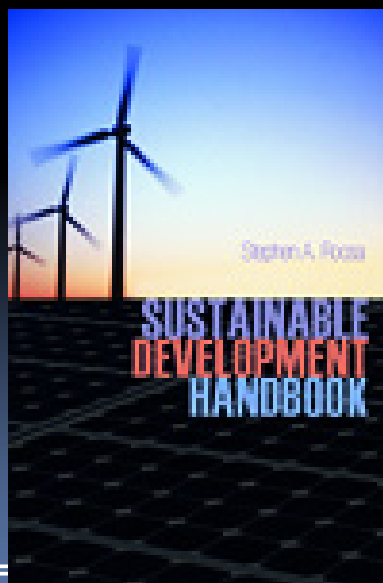


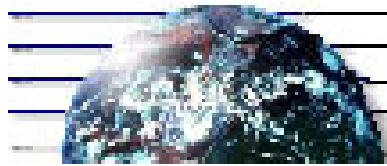


Individual Membership



Discounts available on these professional books and many more...

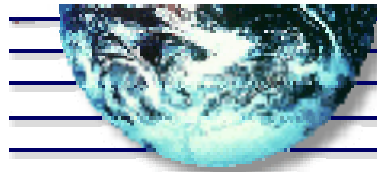




Online Journals



AEE's professional journals are now available by subscription in fully indexed online versions. These journals, including *Energy Engineering*, *Strategic Planning for Energy and the Environment*, and *Cogeneration & Distributed Generation Journal* (formerly the *Cogeneration & Competitive Power Journal*), have been completely reformatted for convenient online browsing and are available either in HTML or PDF format.



Chapters



Activities and local chapter dues vary by chapters. The Association's network of 60 chapters world wide meet to discuss regional issues.

Armenia

Borinquen

Bulgaria / Plodiv

Bulgaria / Sofia

Canada/ Southern Ontario

Canada/ Quebec

Cyprus

Egypt

Georgia

Georgia / Adjarian

Georgia/ West Georgia

Hong Kong

Hungary

Ireland

India/ IISWBM, Kolkata

Mexico / Monterrey

Poland / Czestochowa

Poland / Warsaw

Romania / Cluj-Napoca

Russia / Far East

Southern Africa

Ukraine

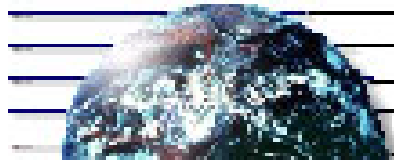


Divisions/Councils



AEE-divisions offer another opportunity to meet the growing needs of professionals in the specialized areas of business, industry, and government. In addition to joining AEE, try adding a division to your membership status. You will receive not only the benefits, but also additional publications, such as the *Alternative & Renewable Energy Development Institute*, *Environmental Engineers & Managers Institute* (EEMI), the *Facility Managers Institute* (FMI), *Energy Services Marketing Society* (ESMS), *Cogeneration & Distributed Generation Institute* (CI), and the *Council on Women in Energy & Environmental Leadership* (CWEEL).





Conferences/Expos



AEE is pleased to offer an exciting line-up of **conference/trade show events** for energy and facility professionals.

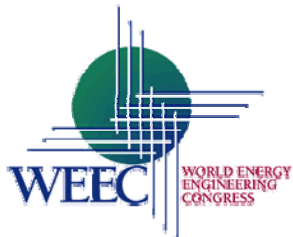
These events, held throughout the continental United States, provide an excellent opportunity to find out more about the issues and marketplace developments that impact your decisions and to see the latest technology trends while you network with your industry colleagues.



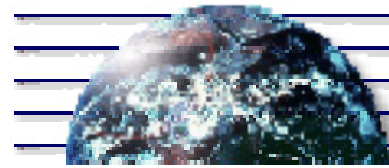
GLOBALCON
March 24-25, 2010 / Pennsylvania Convention Center
Philadelphia, PA



West Coast Energy Management Congress (WCEMC)
June 15-16, 2010 / Washington State Convention and Trade Center
Seattle, WA



World Energy Engineering Congress (WEEC)
December 8-10, 2010 / Walter E. Washington Convention Center
Washington, D.C.



Seminars



- **Live Seminars**
 - Consist of two-, three-, and five-day programs of live classroom studying instructed by top industry experts
- **Realtime Online Seminars**
 - Distance learning delivers a truly "live" dynamic workshop – without the need to travel or be away from your office
- **"24-7" Online University**
 - Seminar material is available online for a full 30 days, to access and utilize at your convenience
- **Self-Study Professional Training Seminars**
 - Continuing ed courses in a home-study format. In addition to printed course book, students can interact with the instructor by email to ask for help when needed.



Live Seminars (Partial Listing)



- Fast Track CEM Preparatory Course for Energy Managers
- Optimizing HVAC Performance: Chilled Water & Air Distribution Systems
- Fundamentals of Sustainable Development & Carbon Reduction
- Basics of Distributed Generation and Onsite CHP
- Fundamentals of Renewable Energy: Technologies, Applications & Strategies
- Fundamentals of Building Commissioning
- Fundamentals of Measurement & Verification for Energy Managers & Emission Traders: Applying the IPVMP
- Fundamentals of Residential Energy Auditing
- Fundamentals of Building Energy Simulation
- Skills Update 2010 for Certified Energy Managers



Realtime Online Seminars (Partial Listing)



- Compressed Air Systems: System Basics & Energy Efficiency Opportunities
- Optimizing Boiler Efficiency: Slashing Boiler Fuel Costs & Carbon Emissions
- Energy Auditing Fundamentals
- Load Profiling, Smart Metering & Demand Response
- Sustainable Green Buildings: Introduction to LEED
- Energy Cost Control: How the Money Works
- Fundamentals of Sustainable Development & Carbon Reduction
- Developing an Energy Management Master Plan
- Advanced Lighting Retrofit Options
- High Bay Lighting Advances: How to Choose the Right Technology
- Converting Energy Audits to Business Plans
- Developing a Blueprint for Sustainable Energy Savings
- Pitfalls & Profits in Performance Contracting
- Electrical Engineering Fundamentals for Non-Electrical Engineers
- Optimizing Steam Systems
- Commercial HVAC Fundamentals: System Basics & Energy Efficiency Opportunities
- Boiler & Steam System Cost Control: 100 Ways to Save Boiler Fuel
- Motors: Operation, Efficiency & Economics



24/7 Online Seminars (Partial Listing)



- Basics of Energy Management:
 - Module 1 and 2, Introduction to Energy Management & What is Energy?
 - Module 5, Energy Units and Conversions
 - Module 6, Electricity and Electrical Rates
 - Module 7, Economic Analysis and Economic Decisions
- HVAC Fundamentals:
 - Module 1, Introduction to HVAC Fundamental Systems
 - Module 2, Heat Flow
 - Module 5, Compressors and Centrifugal Chillers
 - Module 6, Fans
 - Module 8, Pumps and Piping Systems
- Lighting 101A-D
- Lighting: Introduction to Sustainable Lighting Design
- Lighting: Performing Commercial Lighting Audits, Parts 1-3
- Testing, Adjusting & Balancing HVAC Systems:
 - Module 1 General Balancing
 - Module 2, Axial Fans
 - Module 8, Multizone Mixing Damper System Zone



Certification



- AEE has certified over 15,000 professionals since 1981
- AEE certification is recognized in the eyes of colleagues, government agencies, present and prospective employers, and clients
- Certification promotes quality through continuing education to assure a high level of competence within constantly changing fields
- Certifications develop individuals capabilities through encouragement of long-term career goals

Certification



Along with individuals completing an application they must also include the following:

- Experience in the field. Each program specifies the minimum experience levels required.
- Employee or client verification
- Documented education or professional registration
- Professional references to verify experience and qualifications

All individuals must also pass the certification exam.

Certification



AEE Certification Programs:

- CEA – Certified Energy Auditor *(New!)*
- CEM – Certified Energy Manager
- BEP – Certified Business Energy Professional
- CBCP – Certified Building Commissioning Professional
- CLEP – Certified Lighting Efficiency Professional
- CMVP – Certified Measurement & Verification Professional
- CEP – Certified Energy Procurement Professional

Certification



Certified Energy Auditor

- The CEA certification is one that identifies professionals as having the required knowledge and experience needed to succeed in the growing field of energy auditing. To date, AEE has certified over 1,000 professionals internationally.
- AEE offers 2 different CEA preparatory courses
 - Fundamentals of Energy Auditing – 3 Day Live Seminar
 - Certified Energy Auditor Preparatory Training Program – Online Seminar

Certification



Certified Energy Manager

- The designation CEM, which stands for Certified Energy Manager, recognizes individuals who have demonstrated high levels of experience, competence, proficiency, and ethical fitness in the energy management profession. Since the program's inception in 1981, AEE has certified 8,000 CEM professionals to date.
- AEE offers 3 different CEM preparatory courses
 - Comprehensive 5 Day Training Program – **Live Seminar**
 - Fast Track CEM Preparatory Course for Energy Managers – **2 Day Live Seminar**
 - Fast Track CEM Preparatory Course for Energy Managers – **Online Seminar**



The Certified Energy Manager An Industry Standard

"The Most Recognized and Respected Certification in Energy Management"

 Established in 1981



- Created to meet the growing needs of individuals and organizations wishing to advance their position in the field of energy efficiency.
- The CEM® is a registered trademark of the Association of Energy Engineers.
- Individuals granted to use this designation by the Association of Energy Engineers have **distinguished themselves as having earned the highest level of competency in energy.**

The Most Recognized and Respected Certification in Energy Management

Certified Energy Manager



- The CEM® is regarded as the “*Gold Standard*” basis by which other Energy Management Training must be judged.
- The Course Materials are Challenging and Comprehensive in scope.

The Most Recognized and Respected Certification in Energy Management

Certified Energy Manager



- The Certified Energy Manager (CEM) allows a potential employer or client to assess the qualifications of a candidate in a very efficient manner knowing the individual has demonstrated certain capabilities.
- The following bullet points are from the Certified Energy Manager application and highlight the pre-requisites of the program as well as the professional objectives of the program.

The Most Recognized and Respected Certification in Energy Management

Certified Energy Manager



- The prerequisites to qualify for the certification process have been designed to take into account the possible diversity of education and practical experience an individual may have. However each CEM® candidate must meet one of the following criteria:
 - *A four-year engineering degree or architecture degree. Or a P.E. with at least three years experience in energy engineering or energy management.*
 - *A four-year business or related degree, with at least five years experience in energy engineering or energy management.*
 - *A two-year technical degree, with eight years experience in energy engineering or energy management.*
 - *Ten years or more verified experience in energy engineering or energy management.*

The Most Recognized and Respected Certification in Energy Management

Certified Energy Manager



■ The CEM® Course subject matter is comprehensive:

- The Need for Energy Management
- Conducting an Energy Audit *
- Energy Survey Instrumentation *
- Energy Codes and Standards *
- Indoor Air Quality
- Energy Purchasing
- Energy Accounting In Buildings *
- Energy Rate Structures
- Economic Analysis and Life Cycle Costing *
- Electrical Systems
- Lighting Systems and System Improvements
- Motors and Applications
- Alternative Financing
- Variable Frequency Drives
- Compressed Air Systems
- Green Buildings, LEED and Energy Star
- HVAC Systems and Improvements
- Boilers and Thermal Systems
- Boiler Efficiency Improvements
- Industrial Systems
- Cogeneration and CHP
- Psychometric Charts
- Maintenance Programs
- Building Commissioning/Re-commissioning
- Building Automation and Control Systems
- Thermal Storage Systems

The Most Recognized and Respected Certification in Energy Management

Certified Energy Manager



- The CEM® Course and subsequent testing is thorough and adequately establishes the essential skill sets needed by an Energy Practitioner in Business and in Industry.
- The CEM® is the de-facto standard as recognized by a wide range of organizations including Federal, State and Local Governments, ESCO's, Universities, Hospitals, School Districts in the United States and Internationally.

The Most Recognized and Respected Certification in Energy Management

Certified Energy Manager



- The CEM® designation is used as the basis of hiring and competence throughout the Automotive Industry.
- Widely supported by Ford, General Motors, and Toyota.
- General Motors, for example, provides CEM training for the REM's (Regional Energy Managers) and their SUM's (Site Utility Managers) as a requirement.

The Most Recognized and Respected Certification in Energy Management

Certified Energy Manager



- The CEM® designation is used by many Utilities for their energy experts.
 - DTE for one, uses CEM's on site for various Auto Manufacturers, at clients such as Ford Motor as well as many Tier 1 suppliers. These DTE employees are on-site, but Utility paid employees, who are to assess and implement energy management strategies on behalf of the end user to increase energy efficiency in the plants.

The Most Recognized and Respected Certification in Energy Management

Certified Energy Manager



- The CEM® is an absolute requirement if you are employed by Sain Engineering Associates of Birmingham, Alabama.
- Sain Engineering supplies on site REM's to over 50 end uses, predominately Military Bases throughout the world.
- Sain's belief in the quality of training and competence of a CEM is such that they will pay for an employee's course work and testing in order to help the employee obtain the needed Certification.

The Most Recognized and Respected Certification in Energy Management

Certified Energy Manager



Many employers insist on a CEM® as either a condition of or “highly suggested” for hiring:

Johnson Controls

Honeywell-Novar

Department of Defense

Florida Power & Light

University of Minnesota

Duke Energy

Sain Engineering Associates

Ameresco

Siemens Building Technologies

General Services Administration

Trane Corporation

Southern California Edison

INTEL

U.S. Postal Service

TAC America

Macy's

The Most Recognized and Respected Certification in Energy Management

Certified Energy Manager



- The CEM® is required by the US Government /GSA in order to perform Energy Audits for that agency.
- The CEM® is one of the recognized designations to perform services under the new NYC energy regulations.
- 95% of all Energy-related Job Postings in the Energy field required a CEM or PE

The Most Recognized and Respected Certification in Energy Management

Certified Energy Manager



- The CEM® is now being used by a number of organizations in energy-related fields as the PRE-REQUISITE course and Certification needed before advancement in their particular organization.
- For example, the Associated Air Balance Council (AABC) has just entered into discussions with AEE to use the CEM as the essential training base for a new joint Energy Management Professional Certification which will include balance and building Commissioning.
- AEE partners with the US EPA Energy Star Challenge Program as part of the Green Building Engineer Certification (GBE™) which requires a PE and a CEM.

The Most Recognized and Respected Certification in Energy Management

SUMMARY

The CEM Program , now entering its **29th year**, is comprehensive, thorough, widely recognized and taught in many countries throughout the World.

Highly Respected for the quality of training and high standards of those certified, it serves as an **clear demonstration of the ability** of the CEM[®] to **perform the tasks needed in the field of energy** management.

The Certification Course is **continually updated** to reflect advances in technology as well as the growing environment issue facing the world today.

Simply put, Industry has no better means of judging the competence or the thoroughness of training of an individual.

WHY A CEM?

INDUSTRY needs to make hiring decisions with Confidence in the training and background of the potential employee.

The Energy Management field requires the Specific Training and Job Knowledge typically found within the Certified Energy Manager Curriculum.

The CEM Program not only identifies the Individuals Possessing the requisite skill sets, but as a part of the Association of Energy Engineers, involves the employee in an ongoing training and enhancement process. Thru additional Specialty courses, on-line and live Seminars, and importantly meeting such as the World Energy Engineering Congress, we provide interaction and valuable informational exchange with the Industry experts and peers.



Business Energy Professional

- AEE's Certified Business Energy Professional (BEP) program awards special recognition to those business/marketing and energy professionals who have demonstrated a high level of competence and ethical fitness for business/marketing and energy management related disciplines, as well as laws governing and affecting energy professionals.

- Since the program's inception, AEE has certified 745 professionals

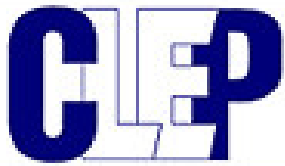
- AEE offers 2 different BEP preparatory courses:

- Comprehensive 5 Day Training Program – **Live Seminar**
- Fast Track BEP Certification Training Course – **Online Seminar**

CBCP

Certified Building Commissioning Professional

- Association of Energy Engineers has established the **Certified Building Commissioning Professional** program with the dual purpose of recognizing the most qualified professionals in this growing area within the energy industry, and raising the overall professional standards within the building commissioning field.
- To date, AEE has certified 570 professionals
- AEE offers the following preparatory courses
 - Fundamentals of Building Commissioning – 3 Day Live Seminar
 - Comprehensive 5 Day Training Course – Live Seminar



Certified Lighting Efficiency Professional

- AEE's Certified Lighting Efficiency Professional (CLEP) program is designed to provide recognition for professionals who have distinguished themselves as leaders in the field of lighting efficiency. The designation CLEP identifies individuals who have demonstrated high levels of experience, competence, proficiency, and ethical fitness, bringing to their professional activities the full scope of knowledge requisite to the development and implementation of effective lighting efficiency solutions within the commercial, industrial, institutional and governmental market sectors.
- To date, AEE has certified over 300 professionals
- AEE offers the following training courses
 - Fundamentals of Lighting Efficiency – **2 Day Live Seminar**
 - Fundamentals of Lighting Efficiency – **Online Seminar**



Certified Measurement & Verification Professional

Association of Energy Engineers, in cooperation with the Efficiency Valuation Organization (EVO), has established the **Certified Measurement and Verification Professional** program with the dual purpose of recognizing the most qualified professionals in this growing area of the energy industry, and raising the overall professional standards within the measurement and verification field.

To date, AEE has certified almost 600 professionals

AEE offers the following preparatory course

- Fundamentals of Measurement and Verification – **3 Day Live Seminar**



Certified Energy Procurement Professional

AEE's **Certified Energy Procurement Professional (CEP)** program is designed to award special recognition to professionals who have demonstrated a high level of knowledge, experience, competence and ethical fitness covering the full spectrum of activities related to the purchase, sale and marketing of electricity and natural gas.

To date, AEE has certified over 500 professionals

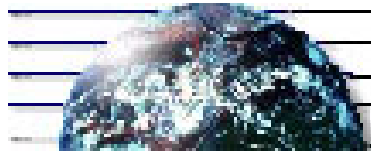
AEE offers the following preparatory course

- Fundamentals of Buying and Selling Energy– **3 Day Live Seminar**



You may qualify for AEE Training under the Stimulus Bill

- The **American Recovery and Reinvestment Act of 2009** (“The Stimulus Bill”) includes funding for “job training projects that prepare workers for careers in energy efficiency and renewable energy”. The U.S. Department of Labor, through the existing Workforce Information Act (WIA) will be responsible for administration of all training under this Act.
- The State Dept. of Labors and WIA Groups have **listed AEE as an Eligible Training Provider** for specific energy training in several states so far. Although targeted for the unemployed, funding for this training may be available to anyone looking to increase their occupational skills.
- **AEE is currently approved** to provide training through the WIA **in the following states** – check back often as the list will be expanding the list frequently.
 - California, Colorado, Georgia, Idaho, Maine, Massachusetts, Montana, **New York**, Nevada, North Carolina, Oklahoma, Oregon, Vermont, Virginia, Washington
(more states pending)



Who Is AEE?



Association of Energy Engineers

www.aeecenter.org

(770) 447-5083